

The logo for Aviation PLC features the word "aviation" in red lowercase letters followed by "PLC" in large, dark grey capital letters.

**Bond Ticker LU: AVTCAP  
Equity Ticker LSE: AVAP**



## **Corporate Presentation**

**Bank of America Leveraged Finance Conference  
2 December 2021**

**Richard Wolanski**  
Finance Director

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avation PLC

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# Snapshot of Aviation as at 1 December 2021

Diversified Fleet and Customer Base with Strong Metrics

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**42  
Aircraft**



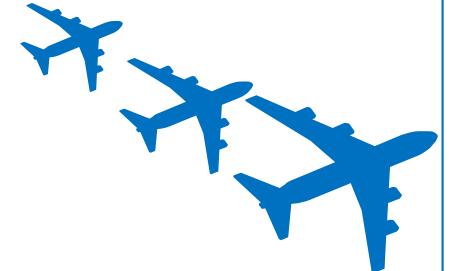
**17 Airline  
Customers**



**Customers  
located in 13  
Countries**



**17%/50%/33%  
split of  
Widebody/narrowbody  
/turboprop aircraft by  
value**



**5.1 Years**  
Weighted Average  
Aircraft Age



**6.3 Years**  
Weighted Average  
Remaining Lease  
Term



**>US\$1Bn**  
Fleet asset value<sup>(1)</sup>



**US\$658Mn**  
Unearned contracted  
revenue<sup>(2)</sup>



1. Includes property, plant and equipment, assets held for sale and finance lease receivables as at 31 October 2021.

2. Lease rentals receivable under non-cancellable operating leases.

# Attractive Aircraft Portfolio

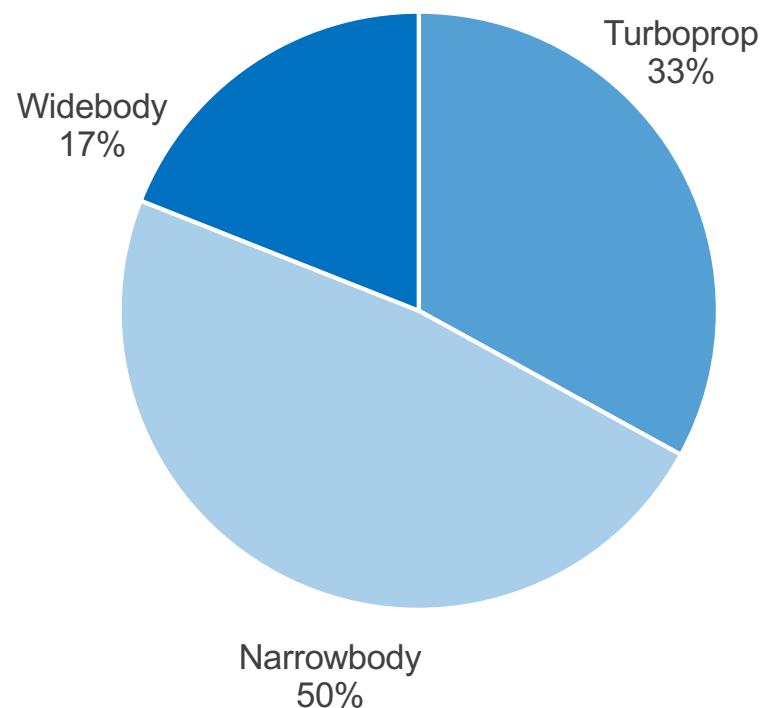
Popular aircraft with low average age

**avation PLC**

Balanced Fleet with Orderbook and Purchase Rights to Retain Expansion Flexibility

Aircraft Type	Fleet	Orders	Purchase Rights
<b>Turboprop Aircraft</b>			
ATR 72-600	21	2	28
ATR 72-500	5	2 ATR for delivery in FY23	-
<b>Narrowbody Aircraft</b>			
A321-200	6	-	-
B737-800	1	-	-
A320-200	2	-	-
A220-300	5	-	-
<b>Widebody Aircraft</b>			
A330-300	1	-	-
B777-300ER	1	-	-
<b>Total</b>	<b>42</b>	<b>2</b>	<b>28</b>

By Aircraft Value



Diversified fleet consisting of 17% widebody, 50% narrowbody and 33% turboprop aircraft by value

# Airline Customers

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17 Airline Customers in 13 Countries

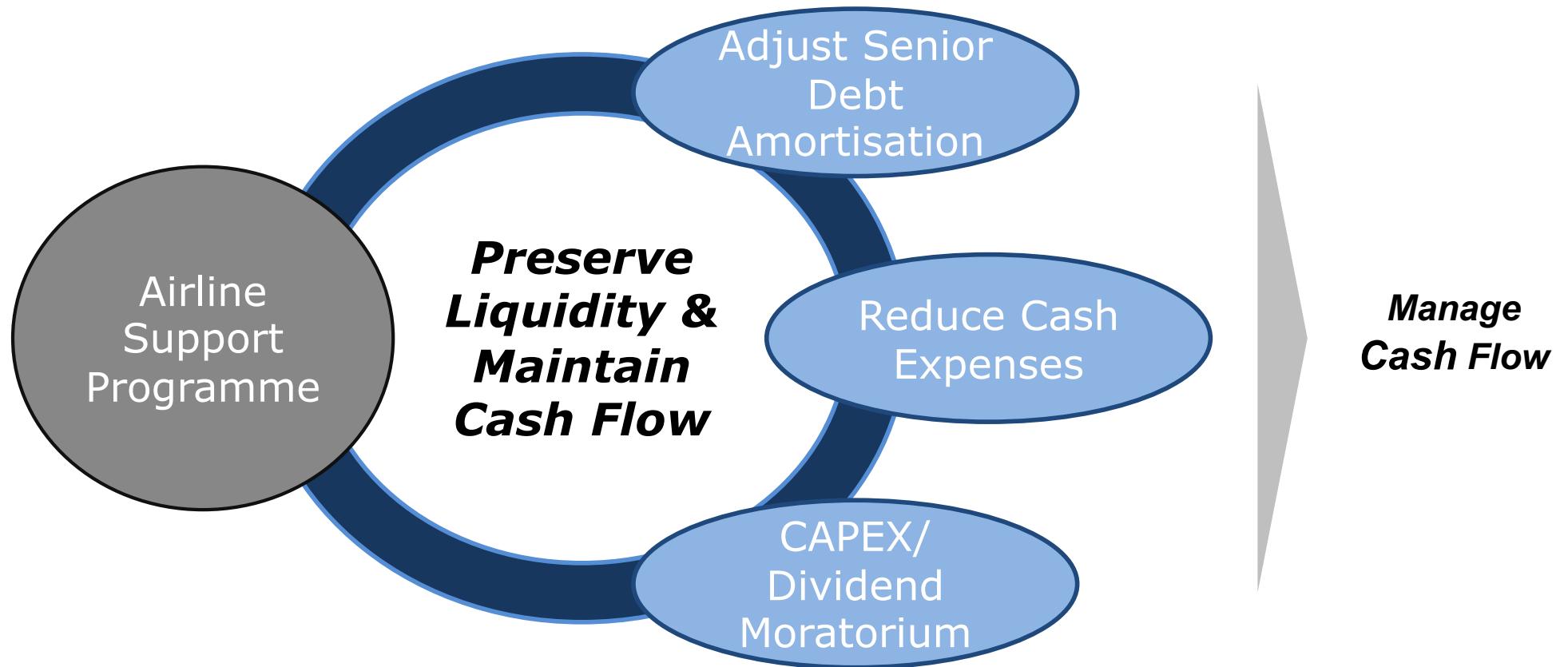


- Domestic flights make up 80% of all global aircraft movements;
- Domestic passenger travel at 85% of pre-pandemic figures;
- Domestic routes in North America and the Asia Pacific region, especially China, Australia and Japan, are driving recovery;
- Passenger traffic in North America is at 87% of pre-COVID levels as at September 2021;
- 130 new start-up airlines planning to launch in 2021/22, with 40% of these in Europe/CIS.

# COVID-19 Liquidity Strategy

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Avation worked with airline customers to help them through this difficult period, while conserving liquidity



**Avation strategy has navigated COVID-19 to position the Company for future growth**

## **Airline Customer Support**

- Support agreements with 14 of 19 airline customers
- Rent deferred by airlines totals \$25.9 million

## **Support from Senior Lenders**

- Banks have agreed to reschedule \$35.2 million of loan amortisation

## **Support from Bondholders**

- Extended maturity of unsecured bonds to October 2026

## **Cash administration expenses**

- Decreased by 9% year on year to \$10.3 million

## **Positioned for recovery and growth**

# Debt & Revenue Analysis

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	<b>30 June 2021</b> <b>US\$ million</b>	<b>30 June 2020</b> <b>US\$ million</b>
Loans and borrowings	947.6	1,071.7
Unrestricted cash and bank balances	25.1	35.3
Net indebtedness <sup>(1)</sup>	922.6	1,036.4
Revenue and Other income	117.7	135.3

1. Net indebtedness is defined as loans and borrowings less unrestricted cash and bank balances.

# Liquidity Update

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	FY2021	FY2020
Total cash	\$122.5m	\$114.6m
Unrestricted	\$25.1m	\$35.3m
Restricted	\$97.4m	\$79.3m
Finance lease receivables	\$50.0m	\$93.0m
Current	\$4.1m	\$7.9m
Non-current	\$45.8m	\$85.0m
Unencumbered aircraft	3	5
Turboprop	ATR72-600	ATR72-600
Narrowbody	A321-200	A321-200
Narrowbody	B737-800	A320-200
Narrowbody		2 Fokker100

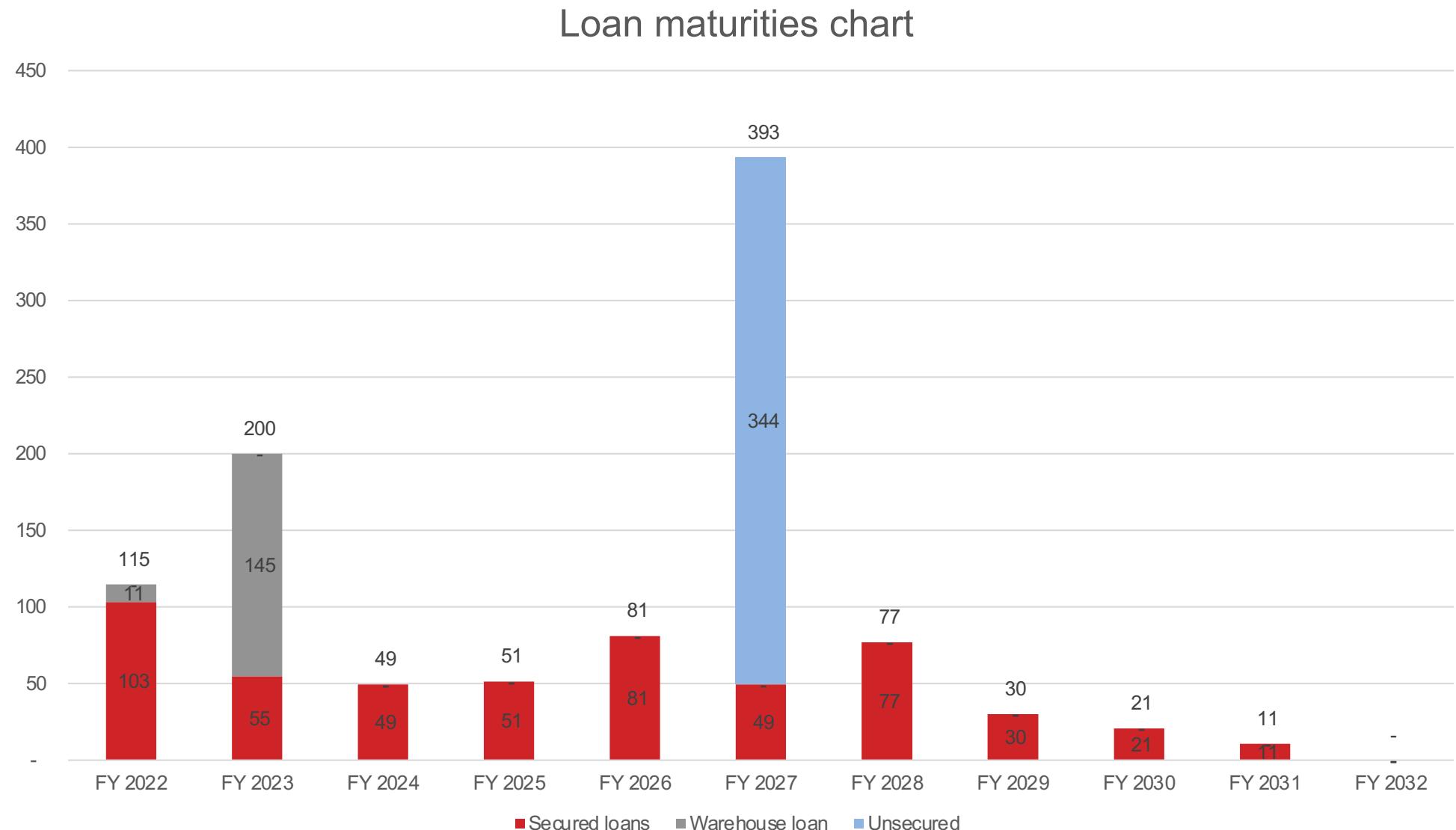
## Maturities and loan covenants:

- Loan maturities typically match the remaining lease durations.
- Avation either complies with or has received waivers with all senior bank loan covenants.

## Unsecured Bonds:

- \$343.8m 6.5% (plus 2.5% PIK or 1.75% cash interest) unsecured notes maturity in Oct 2026.
- Avation has access to equity markets and expects to sell underutilised aircraft provide further liquidity.

# Liability Structure & Loan Maturities *avation* PLC



# Conclusion - Our toughest year, but... *avation* PLC

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**Cash and liquidity have been preserved**

**Further cash from aircraft sales and debtors**

**Operational efficiency returning to fleet**

**Airline traffic returning to pre-COVID levels**

**Positioned for recovery and growth**

# Q&A Section

**Please contact Aviation at the email below if you have any questions about the presentation.**

**Further information is also available at**

**www.aviation.net**

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